



Empowering Businesses, Enabling Growth

Since 2018

About Qabil Solutions

Founded in 2018, Qabil Solutions is committed to empowering businesses by delivering customized, strategic, and results-driven consulting services tailored to each client's unique challenges. Our mission is to ensure the financial and operational well-being of our clients through practical, scalable, and innovative solutions.

We pride ourselves on bringing together a multidisciplinary team of professionals including financial analysts, accountants, legal consultants, recruiters, marketing strategists, engineers, IT experts, and logistics specialists. This cross-functional expertise allows us to support businesses across a wide range of sectors and needs — whether you're a startup seeking guidance or an established company navigating complex growth.



At Qabil Solutions, no problem is too big or too small. Our clients rely on us as trusted advisors who bring clarity, structure, and confidence to their business decisions.

Our Vision, Mission & Core Values

Vision

To become the most respected, reliable, and referred business consulting firm — known for our integrity, insight, and impact.

Mission

To serve as our clients' most trusted advisor by delivering personalized, forward-thinking, and value-driven consulting solutions that help them grow with confidence.

Our Core Values



Integrity

We uphold the highest standards of honesty, ethics, and transparency in all our relationships



Excellence

We pursue excellence in everything we do — always striving to exceed expectations.



Client-Centricity

We listen, adapt, and craft solutions that align with he unique goals of each client.



Innovation

We embrace innovation and continuous learning to stay ahead in a dynamic business world.



Collaboration

We believe in the power of teamwork, both within our firm and with our clients.



Accountability

We take ownership of our promises and stand by our results.

Our Leadership

The Qabil Brothers – Founders & Visionaries

At the heart of Qabil Solutions are two dynamic leaders — Aemon Ali and Hasnain Rizvi — whose complementary strengths and shared vision drive the company's mission forward. Together, they embody the spirit of innovation, integrity, and impactful consulting.



Aemon Ali Director & Chief Executive Officer (CEO) "Driven by numbers. Inspired by design."

With a sharp mind for finance and a keen eye for software design, Aemon Ali co-founded Qabil Solutions to bridge the gap between business strategy and technological execution. Since 2017, he has been passionately pursuing entrepreneurship, drawing from years of experience in building finance departments, developing business systems, and crafting digital solutions tailored for growth.

Known for his refined aesthetic sense and forward-thinking leadership, Aemon leads a multi-disciplinary team of experts with a commitment to innovation, precision, and purpose. His unique ability to blend financial insight with technical acumen positions him as a trusted advisor for clients looking to transform and scale.



Hasnain Rizvi
Director & Chief Operating Officer (COO)
"The people person with a problem-solving mindset."

A tech-savvy strategist with a Master's degree in IT and specialized training in Data Science from IBA, Hasnain Rizvi brings an exceptional mix of operational leadership and human insight. His greatest strength lies in man management — effortlessly navigating team dynamics, resolving internal challenges, and building meaningful connections across the board.

With an entrepreneurial mindset from an early age, Hasnain has also made a mark in the real estate sector, leveraging his vast network and business acumen. As the operational backbone of Qabil Solutions, he ensures that the team runs like a well-oiled machine — productive, motivated, and aligned with the company's values.

Trusted Across Borders, Respected Around the World

Since 2018, Qabil Solutions has extended its expertise beyond borders, building a trusted client base across the Middle East, South Asia, Europe, North America, and Oceania. We specialize in financial consultancy, marketing strategy, and IT solutions, including software development and ERP implementation — delivered with precision and tailored to each market's dynamics.



Our client relationships span diverse industries and organizational structures — from government institutions and semi-government entities to SMEs and individual entrepreneurs.





Pakistan – SMEs & NGOs: Finance, Marketing, IT



UAE – SMEs: Marketing



Australia – SMEs: Finance



Oman – Gov Entity & CA Firm: Finance



Saudi Arabia – Semi-Gov: Finance



Netherlands – SMEs: Marketing, IT

United States -



Individuals & SMEs: Finance



Global Presence, Local Expertise

From establishing internal control systems in Oman to marketing strategy development in the Netherlands and financial consulting for U.S.-based businesses, Qabil Solutions delivers customized, actionable solutions with measurable impact.

Our **Core Services**

Strategic Expertise Delivered Through Specialized Brands

Qabil Solutions provides end-to-end business advisory services by operating through four specialized brands — each addressing a core pillar of modern enterprise success: *finance, marketing, technology, and entrepreneurial development*. Together, these brands form a cohesive ecosystem for scalable and sustainable business growth.

Our Service Ecosystem



Financial Consultancy Brand: Baqaa Global Advisors

We offer comprehensive financial consulting services including accounting system design, tax filing, internal audit, financial reporting, budgeting, feasibility studies, investment advisory, and compliance management for SMEs, NGOs, and corporations globally.

"Enabling financial clarity, regulatory compliance, and smart capital allocation."

01

03



Marketing & Branding Brand: Tassur Media

Tassur Media is our full-service marketing agency offering branding, content strategy, performance marketing, digital ads, corporate identity design, and social media management. We craft compelling brand stories that convert attention into action.

"Bringing brands to life with data-driven creativity."

02



ERP & Software Solutions Brand: Daftar 360

Daftar 360 is our in-house SaaS product suite providing powerful, scalable business applications including Accounting ERP, HRM, CRM, and inventory systems. We customize and implement software tailored to your industry needs.

"Digitizing operations. Empowering decision-making."

04



Platform as a Service (PaaS) Brand: Karobarkat

Karobarkat is a mission-driven digital platform created to educate, empower, and enable Pakistani youth and entrepreneurs. Through business education, mentorship, vendor linkage, investor onboarding, and recorded expert lectures, Karobarkat offers a one-window solution for startup success.

"Karobar mein barkat hai — Empowering entrepreneurs for a better Pakistan."

Unified by Purpose. Diversified by Expertise.

Each brand under Qabil Solutions is built to address specific challenges across the business lifecycle — but together, they offer an integrated solution designed to grow with your organization.

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SUSTAINABLE GROWTH. STRATEGIC ADVICE

Baqaa Global Advisors is a specialized brand under Qabil Solutions, offering expert advisory services in accounting, tax, corporate compliance, and financial consulting. Built on the principle of sustainability — reflected in the name "Baqaa" (بقاء) meaning continuity — we empower businesses around the world to navigate financial complexity with clarity and confidence.

Whether it's structuring a company across jurisdictions, managing multi-country tax compliance, or providing strategic financial insight, Baqaa is your trusted partner for global growth. We work with startups, SMEs, family offices, and multinational companies across the US, Middle East, Europe, and South Asia — combining local expertise with international standards to deliver impact that lasts.



Mission, Vision, Values



Mission

Concise sentence – enable sustainable financial growth for clients globally.



Vision

To become a global benchmark in advisory and compliance excellence.



Values

Integrity, Clarity, Compliance, Strategy, Impact

Global Presence



United States









Oman



Netherlands



UK



Australia



Pakistan



OUR SERVICES

Comprehensive solutions for sustainable financial leadership



Accounting & Virtual CFO

End-to-End Accounting Services

- Bookkeeping & IFRS-based reporting
- Monthly management accounts
- Virtual CFO and financial dashboards



Outsourced Finance Team

Dedicated Resources

- → Experienced accountants & finance staff
- Remote or hybrid support
- Staff trained in Xero, QBO, Myob, Odoo



Tax Filing & Advisory (Global)

Stay Compliant Everywhere

- US, GCC, and Pakistan tax returns
- VAT, corporate tax, and FATCA
- 7 Cross-border tax planning



Company Incorporation & Corporate Services

Your Global Business, Registered Right

- 对 LLC, Free Zone, IBC setups
- 7 Legal drafting & compliance
- Ongoing corporate secretarial services



|| Financial **Consultin & Reporting**

Clarity from Data

- 7 Financial modeling & projections
- BI-powered financial reports
- Fundraising & investor pitch support



Payroll Management

Payroll Processing & Compliance

- Global payroll & payslip generation
- EOBI, GOSI, WPS, and tax compliance
- Leaves and end of service settlements



Trademark Copyright Services

Global IP Protection

- Trademark & copyright registration
- IP legal consultation & filing 7
- USA, GCC & Pakistan coverage 7



Excel & **BI Templates**

Templates & Dashboards

- Excel tools for budgeting & reporting
- Power BI dashboards for KPIs 7
- 7 Downloadable from our website

OUR CLIENTS





















Clients From Pakistan













Clients From Netherlands









Clients From Saudi Arabia







Clients From Australia





Our Process & Approach

How We Deliver Impactful Business Solutions

At Qabil Solutions, our approach blends analytical precision with creative strategy to solve modern business problems. Whether you're a startup or an established enterprise, we apply a proven consulting framework that is **adaptive**, **collaborative**, **and results-oriented**.

Our 5-Step Consulting Methodology



Discovery & Diagnosis

We begin with deep client engagement, gathering insights into operations, challenges, and aspirations.





Customized Strategy Design

Based on discovery, we create tailor-made strategies grounded in real-world business dynamics.Based on discovery, we create tailor-made strategies grounded in real-world business dynamics.

02



Resource Mobilization

We bring in the right mix of internal experts, tools, and partner services across finance, marketing, and tech

03



Execution & Implementation

We ensure seamless delivery — whether it's ERP implementation, brand launch, or policy restructuring

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Monitoring, Feedback & Growth

We track KPIs, evolve with feedback, and remain a long-term advisory partner to your growth.

05



Multidisciplinary Teams

Financial advisors, engineers, developers, and marketers under one umbrella.

Global Experience

We adapt best practices from markets like the Middle East, Australia, and the US.

Brand-Specific Execution

We assign the right brand (Baqaa, Tassur, Daftar 360, or Karobarkat) for your needs.

Scalable Solutions

Whether you're an SME or a government entity, we tailor scope and depth accordingly.





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